

Poznań, 04.09.2019

JAI KUDO Poland Chodzieska 15 60-418 Poznań

> Mariusz Wiliński Ul. Jana Heweliusza 23 62-020 Zalasewo

REFERENCE LETTER

Graphcom company(former employer of Mr. Mariusz Willński) designed and implemented for JAI KUDO a system supporting sales, warehouse, and production processes.

JAI KUDO is a producer and distributor of high quality monofocal and multifocal lenses. The company focuses on express service for partners, which means that the solutions used must be characterized by reliability and efficiency.

Mr. Mariusz Wiliński played a significant role in the process of designing, creating and implementing final solutions. The high level of team management and above-average technical skills of Mr Mariusz allowed us to quickly achieve the final goal - improving business processes in the company. One of the most important business goals that was achieved was providing an online system supporting the sales process in the B2B model.

Cooperation with Mr. Mariusz was correct and in accordance with the highest standards. In addition to professionalism, creativity and commitment, knowledge of many technologies from various areas should be highlighted.

We strongly recommend Mr. Mariusz Willński as a reliable business partner.

Sincerely,

Dawid Putz

Z-ca Dyrektora Operacyjnego ds, Legistyki i Precedur

Dawid Putz Deputy Operations Director -Logistics and Procedures